

Resume of C. NAGENDRA



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Rajpur Road, Dehradun – 248 009

E-mail : consultant.nagendra@gmail.com **Mobile:** 779 555 3455 and 838 406 3979

Date of birth: 13th June 1955

Languages known: Fluent in English, Hindi and Kannada; working knowledge in Telugu, Tamil and Bengali. Exposed to Sanskrit, Marathi and Russian.

Academic / professional qualifications:

- Ph.D. on "Socioeconomic Factors Influencing HIV / AIDS in Bangalore", JNU, New Delhi (Thesis submitted)
- M. Phil. In Hospital and Health Systems Management from BITS, Pilani (Distinction – CGPA: 9.13 out of 10)
- PG Diploma in Medical Law & Ethics from National Law School of India University, Bangalore.
- Bachelor of Law (Bengaluru University)
- Graduate Diploma in Materials Management from Indian Institute of Materials Management
- M.A. in History (Day Scholar in Previous M.A.)
- B.A. (Hons.) (stood First for University)

Professional membership:

- 1) Fellow - Indian Institute of Materials Management (IIMM),
(A charter member of the International Federation of Purchasing & Materials Management)
- 2) Member - Hospital Infection Society – India (HIS-I)
- 3) Member - Indian Society of Hospital Administrators (ISHA)
- 4) Member - Academy of Hospital Administrators (AHA)
- 5) Member - Transparency International India
- 6) Member - Indian Health Economics and Policy Association

Professional training:

- 1) Underwent General Management Training (5 ½ months) and Specialised Training in Materials Management (3 ½ months) in Steel Authority of India Ltd.(SAIL)
- 2) Attended one-week Management Course by McGrath Institute of Leadership Training: Conducted by Dr. Aporesh Acharya, (Ex-faculty of Dale Carnegie Institute of USA)
- 3) Participated in Vision & Mission Exercise of W.H.O. India Country Team, New Delhi (1999)
- 4) Attended 3-day Workshop on "World Bank Procurement Procedures & Guidelines under Second National HIV/AIDS Control Project "at Administrative Staff College of India (ASCI)
- 5) Attended National workshop on "Recent changes in World Bank Guidelines on procurement" in 2004 conducted by NIFM and the World Bank
- 6) 5-day comprehensive training workshop on Public Private Partnership in Healthcare Sector by KHSDRP and World Bank

Work experience:

- Total experience in Procurement, Contract and Supply Chain Management - 39 years, (7 years in Steel Sector, 4 years in Mining sector and 28 years in Health sector) (Public Procurement 18)
- Worked abroad at ArcelorMittal, Kryviy Rih (Ukraine) from Sept. 2006 to July 2010.
- Worked in India in Public sector undertaking, private / corporate sector (Health care) and Government of India with exposure to procurement through WHO, the World Bank, GFATM and DGS&D (Government of India procurement wing) and currently Government of Karnataka.
- Have made a career purchase of nearly INR. 3 billion in India; and USD 300 million abroad.

Countries visited (work related):

UK, Sweden, Finland, Russia, Poland, Kazakhstan, China and Nepal.

Projects associated:**At Apollo Hospitals Group** (for Equipment planning)

- 1) Apollo Hospital, Madras (Expansion); Apollo Cancer Hospital - Madras & Hyderabad; Indraprastha Apollo, New Delhi; Apollo Sterling, Ahmadabad; Apollo Mallya, Bengaluru;
- 2) Venkateshwara Institute of Medical Sciences, Tirupati, Andhra Pradesh
- 3) Rajiv Gandhi Cancer Institute & Research Centre, Rohini, New Delhi

Independent Consultancy assignments

- 1) Team member to conduct an Independent Procurement Review (IPR) for the World Bank funded health & education sector projects in Nepal in 2013, 2015 and 2016
- 2) Supply chain management review of Heritage Hospital & Medical College, Varanasi
- 3) Sourcing for participating in International Competitive Bidding (ICB) of World Bank financed project of Ministry of Health, Government of Kenya
- 4) Management consultancy for Chopra Hospital, New Delhi
- 5) Recruitment of Materials Manager for Saudi Medicare Co. Ltd., Riyadh, Kingdom of Saudi Arabia
- 6) Sourcing, Supply and Logistics of disposables and consumables for Cardiac Catheterisation Laboratory at Army Hospital (Research & Referral), Delhi Cantt. (under Ministry of Defence, Government of India)
- 7) Planning of Paediatrics & Neonatology Dept. at Himalayan Institute of Medical Sciences, Jolly Grant, Dehra Dun
- 8) Equipment planning for International Hospital, New Delhi for their 600-bedded multi-disciplinary super-speciality hospital project at NOIDA, Uttar Pradesh
- 9) Management consultancy for Delhi Heart & Lung Institute, 100 bedded super speciality Hospital project in Delhi

Uttarakhand Tourism Development Board (UTDB)

(A Government of Uttarakhand Statutory Body)

- **Procurement & Contract Management Specialist** since 2nd Feb. 2018
- To advise & assist Chief Executive Officer, UTDB in all matters of Procurement and Contract Management relating to works, goods and consultancy services including PPP projects.

Karnataka Health System Development & Reform Project (KHSDRP)

(A Government of Karnataka project with World Bank assistance)

- **Procurement Consultant** (Rs. 420 Crore procurement during extended period 2012 to 2017) - November 2013 till 31st March 2017
- To advise & assist the Project Administrator, KHSDRP; Mission Director, National Health Mission and Additional Director, Karnataka Drugs Logistics Warehousing Society relating to procurement for works, goods and consultancy services including medical equipment, drugs & PPP initiatives; and Procurement trainings for officers and staff.
- Also, have advised other Government departments like Education, Bangalore Corporation (BBMP), Animal Husbandry, etc.

NH Hospitals Group (Narayana Hrudayalaya Hospitals), Bengaluru

- **Advisor** for the Group on Procurement & Supply Chain Management from Jan 2011 to Dec. 2012. Multi-disciplinary super speciality Hospital group with 3,000 beds at 14 centres. JCI accredited. Included ERP implementation, taking over new hospitals, setting up centralised organisation for supply chain.

ArcelorMittal, Kryviy Rih (Ukraine)

- **General Manager (Materials)** from Sept. 2006 to July 2010. Responsible for Procurement of equipment including expansion project, spare parts, technological items, procurement of services for open cast and underground mines
- Estimated annual purchase of 200 million US\$.
- Project co-ordination (300 million US\$) for expansion to 30 million tonne run-of-the-mine in open cast mines, and 13.5 million tonne iron ore concentrate in 2008.
- Other projects - Underground mine (30 million US\$) and Oxidised ore processing (300 million US\$)
- Also, co-ordination under Regional Platform with ArcelorMittal Temirtau for mines purchases.

National AIDS Control Organisation (NACO), Ministry of Health & Family Welfare, Govt. of India:

(Apex nodal body for HIV/AIDS control in the country)

- **Chief Procurement Advisor** to NACO and 38 state units from May 1999 to March 2006 with designation as **National Consultant (Procurement)**; Sponsored by WHO and UNAIDS.
- Successfully completed World Bank funded the Second National HIV/AIDS Control Project (Nov. 1999 to Mar. 2006)
- Advise on procurement of goods (medical equipment, diagnostic test kits, ARV drugs, condoms, etc.) and selection of Consultants in conformity with World Bank Guidelines.
- Assist preparation of Procurement Plans and Procurement Schedules
- Co-ordinate with outside organisations / authorities like Procurement agent, World Bank, WHO, DGS&D, GFATM, and Clinton Foundation on procurement related matters

Apollo Hospitals, New Delhi and Chennai:

(Both hospitals more than 600 bedded multi-disciplinary-super-speciality tertiary care hospital)

- **Chief Procurement Officer** with last designation as **Materials Manager** (August 1988 to March 1997)
- Successfully headed the Materials Management department in procuring complete range of equipment – Imported & Local – and disposables
- Procured all equipment and goods to start the hospital at Delhi in just 7 months
- A key Member of the Project Team of Apollo Group, (estimated annual purchase worth Rs.200 million, excluding capital equipment)
- Responsible for material planning, budgeting, procurement, imports, storage, issues & inventory control

Indian Iron & Steel Co. Ltd., Burnpur (West Bengal): (An Integrated Steel plant)

(Subsidiary of Steel Authority of India Ltd., a Fortune 500 Company & a Govt. of India Undertaking)

- Started career as an Executive Trainee (Probationary Officer) {after selection through an all India open competitive examination} with last designation as **Assistant Manager** (May 1979 to August 1986)
- **Purchase:** Responsible for purchase of medicines, engineering items, chemicals, printing, stationary & explosives;
- **Inventory Control:** Indenting & inventory monitoring of general stock items; and
- **Receiving Stores:** Receipts of all stock items & distribution to various stores, disposal of redundant spares
